

CVB FY 2018-19 **14.4% increase** in occupancy tax collections over 2017 (July 1, 2018 - June 30, 2019)

Visitor expenditures directly supported **230,000 jobs**

and **\$6.3 billion** in payroll income in 2018 *****

\$134.68 million in payroll in Moore County in 2018 (up 5.5% from 2017)

6,070 tourism employees in Moore County in 2018 (up 2.4% from 2017)

Domestic visitor spending in all of North Carolina \$25.3 billion

(increase of 5.6% from 2017)

Moore County Domestic Travel Expenditures

(2018) **\$520.7 million** (up from \$491 million in 2017) NC State Tax Receipts \$1.3 billion (2018)

State Tax Receipts in Moore County \$26.4 million (2018) (up 5.1% from 2017)

Overnight Visitors in the Piedmont Region stayed an average of **3.3 nights**

Average Household Trip Expenditure \$511 (for overnight visitors: \$634; for daytrippers: \$211)

Local Tax Receipts in Moore County \$15.5 million (2018) (up 5.3% from 2017)

All data provided by North Carolina Department of Commerce

Market of Origin

Charlotte Raleigh-Durham New York City Greenville-Spartanburg-Asheville Greensboro-High Point-Winston Salem Washington DC Metro Atlanta Greenville-Washington-New Bern Philadelphia Wilmington Norfolk-Portsmouth-Newport News

Type of Lodging

51% Hotel/Motel 43% Private Home 3% AirBnB/VRBO

Top States for Origin of Overnight Visitors

North Carolina 32% Virginia 8% South Carolina 7% Florida 6% New York 6% Georgia 5%

First Time vs Repeat Visitors

12% First Visit 24% Visited 1-2x in past 5 years (up 4% since 2017) 63% visited 3+ times in past 5 years

Purpose of Overnight Trip

88% Leisure (up 2% since 2017) 10% Business (flat) 2% Other (flat)

Race of Visitors 78.3% White 14% African American/Black

PINEHURST SOUTHERN PINES ABERDEEN AREA Home of American Golf

Average Party Size **2.1 people**

100% of the State's counties saw direct tourism employment growth (2018)

Average Age of Visitor